



## Williams Reports Third-Quarter 2008 Financial Results

[Attachment](#)

- Net Income is \$366 Million for 3Q 2008, \$1.3 Billion Year-to-date
- Key Measure - Recurring Adjusted EPS is 57 Cents - Up 46% in 3Q
- Effect of Hurricanes, Unusual Items Reduced 3Q Results
- 18-percent Natural Gas Production Growth, Higher Prices Drive 3Q Results
- Company's Liquidity is Strong - \$3.5 Billion as of Oct. 31, No Significant Debt Maturities Until 2011
- Earnings, Capital Expenditure Outlook Lowered to Reflect Global Credit Crisis

TULSA, Okla., Nov. 6 -- Williams (NYSE: WMB -) announced third-quarter 2008 unaudited net income of \$366 million, or \$0.62 per share on a diluted basis, compared with net income of \$198 million, or \$0.33 cents per share on a diluted basis, for third-quarter 2007.

### Quarterly Summary Financial Information

*Per share amounts are reported on a fully diluted basis*

	3Q 2008		3Q 2007	
	millions	per share	millions	per share
Income from continuing operations	\$369	\$0.62	\$228	\$0.38
Income (loss) from discontinued operations	(3)	—	(30)	(0.05)
Net income	<u>\$366</u>	<u>\$0.62</u>	<u>\$198</u>	<u>\$0.33</u>
Recurring income from continuing operations*	\$370	\$0.63	\$219	\$0.36
After-tax mark-to-market adjustments	(38)	(0.06)	20	0.03
Recurring income from continuing operations - after mark-to-market adjustments*	<u>\$332</u>	<u>\$0.57</u>	<u>\$239</u>	<u>\$0.39</u>

### Year-To-Date Summary Financial Information

*Per share amounts are reported on a fully diluted basis*

	YTD 2008		YTD 2007	
	millions	per share	millions	per share
Income from continuing operations	\$1,204	\$2.02	\$641	\$1.05
Income (loss) from discontinued operations	99	0.17	124	0.20
Net income	<u>\$1,303</u>	<u>\$2.19</u>	<u>\$765</u>	<u>\$1.25</u>
Recurring income from continuing operations*	\$1,110	\$1.87	\$606	\$0.99
After-tax mark-to-market adjustments	(30)	(0.05)	87	0.15
Recurring income from continuing operations - after mark-to-market adjustments*	<u>\$1,080</u>	<u>\$1.82</u>	<u>\$693</u>	<u>\$1.14</u>

\* A schedule reconciling income from continuing operations to recurring income from continuing operations and mark-to-market adjustments (non-GAAP measures) is available at [www.williams.com](http://www.williams.com) and as an attachment to this press release.

A strong performance in the company's exploration and production business was the driver of the increase in the third-quarter results. Key factors were higher net realized average natural gas prices and strong natural gas production growth. Lower natural gas liquid (NGL) sales volumes, due to a number of factors discussed in the Midstream section of this release, partially offset the improved results in Exploration & Production. The effect of two hurricanes in the Gulf of Mexico and other unusual items also negatively impacted the third-quarter results. Year-to-date through Sept. 30, Williams reported net income of \$1,303 million, or \$2.19 per share on a diluted basis, compared with net income of \$765 million, or \$1.25 per share on a diluted basis for the first three quarters of 2007.

Higher net realized average natural gas prices and strong natural gas production drove the year-to-date improvement in net income. The year-to-date results also benefited from a gain on the sale of certain international interests. The effect of the lower NGL sales volumes in the third quarter partially offset these benefits.

## Recurring Results Adjusted for Effect of Mark-to-Market Accounting

Recurring income from continuing operations, after adjustments to remove the effect of mark-to-market accounting for certain hedges and other derivatives in Gas Marketing Services, was \$332 million, or \$0.57 per share for third-quarter 2008. On the same adjusted basis, recurring income from continuing operations was \$239 million, or \$0.39 per share, for third-quarter 2007.

The increases in the recurring adjusted results in the third-quarter reflect strong performances in the company's exploration and production business, partially offset by the effect of the lower NGL sales volumes in the midstream business.

For the first nine months of 2008, recurring income from continuing operations after mark-to-market adjustments was \$1,080 million, or \$1.82 per share, compared with \$693 million, or \$1.14 per share for the same period in 2007.

The year-to-date increases reflect strong performances in the company's natural gas businesses, including higher net realized average prices and natural gas production in the exploration and production business as well as higher per-unit NGL margins and fee-based revenues in the midstream business.

A reconciliation of the company's income from continuing operations to recurring income from continuing operations and mark-to-market adjustments is available at <http://www.williams.com> and as an attachment to this news release.

## Liquidity Strong, No Significant Debt Payments Until 2011

As of Oct. 31, 2008, Williams' total liquidity was approximately \$3.5 billion, which included approximately \$1.8 billion in cash and cash equivalents and \$2.4 billion in unused revolving credit facilities from a group of 19 banks. The cash and cash equivalents balance includes approximately \$600 million being utilized by international operations and certain subsidiaries, with the remainder comprised primarily of government-backed securities.

Williams' cash flow from operations has also remained strong. Year-to-date through Sept. 30, Williams generated \$2.6 billion in cash flow from operations.

The company also does not have any significant debt maturities until June 2011. To view Williams' complete debt maturity schedule, please go to <http://www.williams.com/investors>.

Williams' risk from its net credit exposure to the company's derivative counterparties, considering master netting agreements and collateral support, was \$384 million as of Sept. 30. "A" rated or better counterparties represent more than 97 percent of this total.

## CEO Perspective

"Williams achieved another quarter of strong earnings growth, highlighted by an 18 percent increase in natural gas production," said Steve Malcolm, chairman, president and chief executive officer. "We now face a much more challenging environment, as the global financial crisis and economic recession have driven energy prices much lower.

"While we have changed our earnings and capital spending outlook in light of current conditions, Williams' strong liquidity and balance sheet provide us with firm footing and the flexibility to perform in a difficult market.

"We will continue our disciplined approach to growth, funding our capital projects with cash on hand, cash flow from operations and existing credit facilities," Malcolm said.

## Lower Commodity Assumptions, Earnings, Capital Expenditure Guidance

The recent instability in financial markets has created global concerns about the liquidity of financial institutions and is having overarching impacts on the economy as a whole. In this volatile economic environment, many financial markets, institutions and other businesses remain under considerable stress. In addition, oil and gas prices have recently experienced significant declines.

Given these market conditions, Williams is updating its outlook for commodity price assumptions and its

earnings and capital expenditure outlook for 2008 and 2009 based on these new assumptions.

Un-hedged Commodity Price Assumptions	Nov. 6 Outlook		Aug. 7 Outlook	
	2008	2009	2008	2009
<b>Natural Gas:</b>				
Basin Prices				
Average Rockies	\$6.10 - \$6.35	\$4.00 - \$5.75	\$7.30 - \$8.10	\$6.60 - \$8.10
Average San Juan/Mid-Continent	\$7.00 - \$7.40	\$5.00 - \$7.00	\$7.70 - \$9.00	\$7.00 - \$9.00
NYMEX (reference only)	\$8.90 - \$9.10	\$6.00 - \$8.00	\$9.00 - \$10.50	\$8.00 - \$10.50
<b>Crude Oil: WTI (reference only)</b>	<b>\$104 - \$106</b>	<b>\$60 - \$90</b>	<b>\$100 - \$120</b>	<b>\$80 - \$120</b>
<b>Average NGL Margins: (\$/gallon)</b>	<b>\$0.56 - \$0.63</b>	<b>\$0.29 - \$0.57</b>	<b>\$0.57 - \$0.68</b>	<b>\$0.43 - \$0.71</b>

Guidance for consolidated segment profit includes results for Exploration & Production, Midstream and Gas Pipeline, as well as Gas Marketing and the Other segment. All consolidated segment profit and earnings per share ranges are presented on a recurring basis adjusted to remove the effect of mark-to-market accounting.

For 2008, Williams has lowered its consolidated segment profit guidance to a range of \$2,900 million to \$3,150 million and earnings per share of \$2.10 to \$2.30. The previous ranges were \$3,150 million to \$3,650 million in consolidated segment profit and earnings per share of \$2.35 to \$2.80. The updated range for 2008 reflects lower expected natural gas prices and NGL margins, as well as the effect of two hurricanes in the Gulf of Mexico.

For 2009, Williams has lowered its consolidated segment profit guidance to a range of \$1,950 million to \$2,900 million and earnings per share of \$1.25 to \$2.05. The previous ranges were \$2,925 million to \$3,825 million for consolidated segment profit and earnings per share of \$2.10 to \$2.95. The updated range for 2009 reflects lower expected natural gas prices, lower expected NGL margins and a slower expected growth rate of natural gas production, reflecting lower expected capital spending in Exploration & Production.

Williams is lowering its previous capital expenditure guidance for 2008. The new range is \$3,375 million to \$3,575 million. The previous range was \$3,300 million to \$3,850 million, inclusive of potential future projects.

Williams is also lowering its capital expenditure guidance for 2009. The new range is \$2,800 million to \$3,100 million. The previous range was \$2,925 million to \$3,625 million, inclusive of potential future projects.

The reduction in the company's total potential capital spending for 2009 is primarily based the company's expectation for lower spending in Exploration & Production and Midstream based on lower energy prices, a slower economy and difficult financial markets.

**Business Segment Performance: Exploration & Production Drives Strong 3Q Segment Profit Growth**

**Consolidated Segment Profit (Loss)***Amounts in millions*

	3Q		YTD	
	2008	2007	2008	2007
Exploration & Production	\$361	\$169	\$1,287	\$566
Midstream Gas & Liquids	254	300	810	705
Gas Pipeline	173	183	532	513
	<u>\$788</u>	<u>\$652</u>	<u>\$2,629</u>	<u>\$1,784</u>
Gas Marketing Services	16	(67)	(9)	(160)
Other	(2)	–	(2)	–
Consolidated Segment Profit	<u>\$802</u>	<u>\$585</u>	<u>\$2,618</u>	<u>\$1,624</u>

**Recurring Consolidated Segment Profit (Loss)  
After Mark-to-Market Adjustments\****Amounts in millions*

	3Q		YTD	
	2008	2007	2008	2007
Exploration & Production	\$379	\$169	\$1,162	\$566
Midstream Gas & Liquids	248	300	802	697
Gas Pipeline	163	171	513	478
	<u>\$790</u>	<u>\$640</u>	<u>\$2,477</u>	<u>\$1,741</u>
Gas Marketing after MTM Adjustments	(45)	(35)	(58)	(20)
Other	(2)	–	(2)	–
Recurring Consolidated Segment Profit After Mark-to-Market Adjustments	<u>\$743</u>	<u>\$605</u>	<u>\$2,417</u>	<u>\$1,721</u>

\* A schedule reconciling income from continuing operations to recurring income from continuing operations and mark-to-market adjustments (non-GAAP measures) is available at [www.williams.com](http://www.williams.com) and as an attachment to this press release.

For third-quarter 2008, Williams' businesses reported consolidated segment profit of \$802 million, compared with \$585 million for third-quarter 2007. A strong performance in Exploration & Production drove the 37 percent improvement in the consolidated results.

Year-to-date through Sept. 30, Williams' businesses reported consolidated segment profit of \$2,618 million, compared with \$1,624 million for the same period in 2007. Strong results in Exploration & Production, Midstream and Gas Pipeline drove the 61 percent increase in year-to-date consolidated segment profit. The year-to-date period also benefited from the previously noted gain on the sale of certain international interests.

On a basis adjusted to remove the effect of nonrecurring items and mark-to-market accounting, Williams' recurring consolidated segment profit was \$743 million in third-quarter 2008, compared with \$605 million for third-quarter 2007, an increase of 23 percent.

For the first nine months of 2008 on the same basis, Williams' recurring consolidated segment profit was \$2,417 million, compared with \$1,721 million for the first nine months of 2007.

**Exploration & Production: Higher Prices, Strong Production Growth Drives Segment Profit Increases**

Exploration & Production includes natural gas production and development in the U.S. Rocky Mountains, San Juan Basin and Mid-Continent, and oil and gas development in South America.

The business reported segment profit of \$361 million for third-quarter 2008, compared with third-quarter 2007 segment profit of \$169 million, an increase of 114 percent. Year-to-date through Sept. 30, Exploration & Production reported segment profit of \$1,287 million, compared with \$566 million for the first nine months of 2007, an increase of 127 percent.

Higher net realized average prices and strong growth in domestic natural gas production volumes were the primary drivers of the significant increases in segment profit for both the third-quarter and year-to-date periods. Results for the year-to-date 2008 period also benefited from the previously noted pre-tax gain on the sale of certain international interests.

Increased development within the Piceance, Powder River and Fort Worth basins drove the 18 percent growth

in domestic production volumes. In the Piceance Basin of western Colorado - the company's cornerstone for production and reserves growth - average daily production increased 15 percent for the third quarter. In the Powder River Basin in Wyoming, the company's second- largest production area, average daily production increased 37 percent for the quarter.

<b>Quarterly Average Daily Production</b> <i>Amounts in million cubic feet equivalent of natural gas (MMcfe)</i>	<b>3Q</b>		<b>Growth rate</b>
	<b>2008</b>	<b>2007</b>	
Piceance Basin	657	570	15%
Powder River Basin	225	164	37%
Other Basins	214	192	11%
U.S. Interests only	1,096	926	18%
U.S. & International Interests	1,146	974	18%

During third-quarter 2008, Williams' net realized average price for U.S. production was \$6.97 per thousand cubic feet of natural gas equivalent (Mcf), which was 52 percent higher than the \$4.59 per Mcfe realized in third-quarter 2007.

The benefits of higher net realized average prices and higher production volumes in the third-quarter and year-to-date periods were partially offset by increased depreciation, depletion and amortization, higher operating taxes, higher lease operating expenses, and an impairment of certain producing properties.

#### Midstream Gas & Liquids: Solid Year-to-date Growth, Despite Third-Quarter Obstacles

Midstream provides natural gas gathering and processing, NGL fractionation and storage services and olefins production. For third-quarter 2008, the business reported segment profit of \$254 million, compared with segment profit of \$300 million for third-quarter 2007.

The decline in Midstream's third-quarter segment profit is primarily because of lower NGL sales volumes. Higher per-unit NGL margins partially offset the decline in sales volumes.

A lack of third-party NGL pipeline transportation capacity in the West Region was the primary driver of the lower sales volumes during the quarter. These restrictions were alleviated early in the fourth quarter, as the company began delivering NGL volumes from one of its Wyoming plants into the new Overland Pass NGL pipeline. Williams expects its remaining NGL volumes from its Wyoming facilities to begin flowing into Overland Pass by the end of the year.

Two major hurricanes in the Gulf of Mexico also negatively affected Midstream's third-quarter results. Hurricane-related disruptions not only contributed to lower sales volumes in the Gulf Region, but also affected sales volumes in the West Region when operations were suspended at a third-party fractionation facility at Mont Belvieu, Texas. As a result, a portion of Midstream's West Region NGL equity volumes produced during the third quarter was placed in storage. The company expects to sell most of this excess inventory in fourth-quarter 2008 and in early 2009. In addition, hurricane-related repairs and property insurance deductibles drove higher operating costs for the quarter.

Williams estimates that the hurricane-related downtime and reserves for repairs and property insurance deductibles reduced Midstream's third-quarter 2008 segment profit by \$50 million to \$65 million.

Higher fee-based revenues partially offset the lower sales volumes and the negative effect of the hurricanes, when comparing third-quarter 2008 with third-quarter 2007.

For the first nine months of 2008, Midstream's segment profit was \$810 million, compared with \$705 million for the same time period in 2007.

Higher per-unit NGL margins, higher fee-based revenues across all regions and increased olefins sales drove the increase in the year-to-date period. The acquisition of an additional interest in the Geismar plant in July 2007 helped drive the increase in olefins sales.

#### Gas Pipeline: Expansion Projects, New Rates Drive Year-to-date Recurring Segment Profit Growth

Gas Pipeline, which primarily delivers natural gas to markets along the Eastern Seaboard, in Florida and in the Pacific Northwest, reported third- quarter 2008 segment profit of \$173 million, compared with \$183 million for third-quarter 2007.

Year-to-date through Sept. 30, Gas Pipeline reported segment profit of \$532 million, compared with \$513 million for the same period in 2007. On a recurring basis, Gas Pipeline's segment profit for third-quarter 2008 was \$163 million, compared with \$171 million for third-quarter 2007.

This decrease on a recurring basis was due primarily to an increase in project development costs and costs associated with a pipeline rupture in Appomattox County, Virginia. Increased revenues from expansion projects placed in service during fourth-quarter 2007 partially offset these items.

Year-to-date through Sept. 30, Gas Pipeline's recurring segment profit was \$513 million, compared with \$478 million on a recurring basis for the same time frame in 2007.

The increase in year-to-date recurring segment profit was primarily a result of increased revenues from new rates on the Transco system, revenues from expansion projects placed in service during fourth-quarter 2007, increased earnings from the company's 50 percent interest in Gulfstream Natural Gas Systems, and lower operating costs.

This increase was partly offset by higher project development costs along with higher selling, general and administrative expenses.

#### Gas Marketing Services: Supporting Natural Gas Businesses with Marketing, Risk Management

Gas Marketing Services is responsible for supporting Williams' natural gas businesses by providing marketing and risk management services. These services primarily include marketing and hedging the gas produced by Exploration & Production, and procuring fuel and shrink gas and hedging natural gas liquids for Midstream.

In addition, Gas Marketing manages various natural-gas related contracts, such as transportation, storage, and related hedges, and proprietary trading positions. It also provides marketing services to third-parties, such as producers. The segment also manages certain legacy natural gas contracts and positions that previously were reported in the former power business, which have been reduced to a minimal level.

#### Gas Marketing Recurring Segment Profit (Loss) Adjusted for Mark-to-Market Effect\*

*Amounts in millions*

	3Q		YTD	
	2008	2007	2008	2007
Segment profit (loss)	\$16	(\$67)	(\$9)	(\$160)
Nonrecurring adjustments	-	-	-	-
Recurring segment profit (loss)	\$16	(\$67)	(\$9)	(\$160)
Mark-to-market adjustments	(61)	32	(49)	140
Recurring segment loss after MTM adjustments	<u>(\$45)</u>	<u>(\$35)</u>	<u>(\$58)</u>	<u>(\$20)</u>

\* A schedule reconciling income from continuing operations to recurring income from continuing operations and mark-to-market adjustments (non-GAAP measures) is available at [www.williams.com](http://www.williams.com) and as an attachment to this press release.

The \$45 million recurring segment loss after mark-to-market adjustments is comprised primarily of a \$24 million write-down of storage inventory to market prices and \$18 million of realized losses associated with certain proprietary and legacy positions, which were recognized in earnings in prior periods.

Although not significant for third-quarter or year-to-date 2008 results, the company expects in the future to have some level of mark-to-market volatility in Gas Marketing Services, primarily from natural gas storage hedging.

#### Evaluation of Structural Changes to Enhance Shareholder Value

As separately announced today, Williams' management and board of directors are evaluating a variety of structural changes in the company to enhance shareholder value. The company expects to announce a specific direction in the first quarter next year. Among the potential changes is the separation of one or more of the company's principal business units. The company noted that there can be no assurance as to the timing or that the evaluation announced today will result in any changes to the company's current structure.

## Today's Analyst Call

Management will discuss third-quarter 2008 results during a live webcast beginning at 9:30 a.m. EST today. Participants are encouraged to access the webcast and access slides for viewing, downloading and printing at <http://www.williams.com>.

A limited number of phone lines also will be available at (877) 558-9190. International callers should dial (706) 902-3248. Replays of the third- quarter webcast, in both streaming and downloadable podcast formats, will be available for two weeks at [www.williams.com](http://www.williams.com) following the event.

## Form 10-Q

The company will file its Form 10-Q with the Securities and Exchange Commission today. The document will be available on both the SEC and Williams websites.

## About Williams (NYSE: WMB - News)

Williams, through its subsidiaries, finds, produces, gathers, processes and transports natural gas. Williams' operations are concentrated in the Pacific Northwest, Rocky Mountains, Gulf Coast, and Eastern Seaboard. More information is available at <http://www.williams.com>. Go to <http://www.b2i.us/irpass.asp?BzID=630&to=ea&s=0> to join our e-mail list.

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Williams' reports, filings, and other public announcements might contain or incorporate by reference statements that do not directly or exclusively relate to historical facts. Such statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. You typically can identify forward-looking statements by the use of forward- looking words, such as "anticipate," "believe," "could," "continue," "estimate," "expect," "forecast," "may," "plan," "potential," "project," "schedule," "will," and other similar words. These statements are based on our intentions, beliefs, and assumptions about future events and are subject to risks, uncertainties, and other factors. Actual results could differ materially from those contemplated by the forward-looking statements. In addition to any assumptions and other factors referred to specifically in connection with such statements, other factors could cause our actual results to differ materially from the results expressed or implied in any forward- looking statements. Those factors include, among others: changes in general economic conditions and changes in the industries in which Williams conducts business; changes in federal or state laws and regulations to which Williams is subject, including tax, environmental and employment laws and regulations; the cost and outcomes of legal and administrative claims proceedings, investigations, or inquiries; the results of financing efforts, including our ability to obtain financing on favorable terms, which can be affected by various factors, including our credit ratings and general economic conditions; the level of creditworthiness of counterparties to our transactions; the amount of collateral required to be posted from time to time in our transactions; the effect of changes in accounting policies; the ability to control costs; the ability of each business unit to successfully implement key systems, such as order entry systems and service delivery systems; the impact of future federal and state regulations of business activities, including allowed rates of return, the pace of deregulation in retail natural gas market, and the resolution of other regulatory matters; changes in environmental and other laws and regulations to which Williams and its subsidiaries are subject or other external factors over which we have no control; changes in foreign economies, currencies, laws and regulations, and political climates, especially in Canada, Argentina, and

Venezuela, where Williams has direct investments; the timing and extent of changes in commodity prices, interest rates, and foreign currency exchange rates; the weather and other natural phenomena; the ability of Williams to develop or access expanded markets and product offerings as well as their ability to maintain existing markets; the ability of Williams and its subsidiaries to obtain governmental and regulatory approval of various expansion projects; future utilization of pipeline capacity, which can depend on energy prices, competition from other pipelines and alternative fuels, the general level of natural gas and petroleum product demand, decisions by customers not to renew expiring natural gas transportation contracts; the accuracy of estimated hydrocarbon reserves and seismic data; and global and domestic economic repercussions from terrorist activities and the government's response to such terrorist activities. In light of these risks, uncertainties, and assumptions, and the additional risks described in the risk factors sections of our most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than we have described. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

In regard to the company's reserves in Exploration & Production, the SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved reserves. We have used certain terms in this news release, such as "probable" reserves and "possible" reserves and "new opportunities potential" reserves that the SEC's guidelines strictly prohibit us from including in filings with the SEC. The SEC defines proved reserves as estimated quantities that geological and engineering data demonstrate with reasonable certainty to be recoverable in the future from known reservoirs under the assumed economic conditions. Probable and possible reserves are estimates of potential reserves that are made using accepted geological and engineering analytical techniques, but which are estimated with reduced levels of certainty than for proved reserves. Possible reserve estimates are less certain than those for probable reserves. New opportunities potential is an estimate of reserves for new areas for which we do not have sufficient information to date to raise the reserves to either the probable category or the possible category. New opportunities potential estimates are even less certain than those for possible reserves.

Reference to "total resource portfolio" includes proved, probable and possible reserves as well as new opportunities potential.

Investors are urged to closely consider the disclosures and risk factors in our annual report on Form 10-K filed with the Securities and Exchange Commission on Feb. 26, 2008, and our quarterly reports on Form 10-Q available from our offices or from our website at <http://www.williams.com>

Reconciliation of Income from Continuing Operations to Recurring Earnings  
(UNAUDITED)

(Dollars in millions, except per-share amounts)	2007				Year
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	
Income from continuing operations available to common stockholders	\$170	\$243	\$228	\$206	\$847
Income from continuing operations - diluted earnings per common share	\$0.28	\$0.40	\$0.38	\$0.34	\$1.40
Nonrecurring items:					
Exploration & Production					
Accrual for royalty litigation contingency	\$-	\$-	\$-	\$4	\$4
Gain on sale of Peru interests	-	-	-	-	-
Reserve for receivables from bankrupt counterparty	-	-	-	-	-
Impairment of certain natural gas producing properties	-	-	-	-	-

Total Exploration & Production nonrecurring items	-	-	-	4	4
Gas Pipeline					
Change in estimate related to a regulatory liability - NWP	-	(17)	-	-	(17)
Payments received for terminated firm transportation agreement - NWP	-	(6)	(12)	-	(18)
Gain on sale of excess inventory gas - TGPL	-	-	-	-	-
Gain on sale of certain south Texas assets - TGPL	-	-	-	-	-
Total Gas Pipeline nonrecurring items	-	(23)	(12)	-	(35)
Midstream Gas & Liquids					
Reversal of a maintenance accrual	(8)	-	-	-	(8)
Income from a favorable litigation outcome	-	-	-	(12)	(12)
Reserve for international receivables	-	-	-	9	9
Impairment of Carbonate Trend pipeline	-	-	-	10	10
Involuntary conversion gain related to Ignacio gas processing plant	-	-	-	-	-
Reserve for receivables from bankrupt counterparty	-	-	-	-	-
Final earnout payment from 2005 Gulf Liquids asset sale	-	-	-	-	-
Charges from Hurricanes Gustav & Ike	-	-	-	-	-
Total Midstream Gas & Liquids nonrecurring items	(8)	-	-	7	(1)
Gas Marketing Services					
Accrual for litigation contingencies	-	-	-	20	20
Total Gas Marketing Services nonrecurring items	-	-	-	20	20
Nonrecurring items included in segment profit (loss)	(8)	(23)	(12)	31	(12)
Nonrecurring items below segment profit (loss)					
Early debt retirement costs (Corporate)	-	-	-	19	19
Interest related to Gulf Liquids litigation contingency ( Interest accrued - Midstream)	1	1	1	-	3
Interest income related to contract termination gain noted above (Investing income - Gas Pipeline - NWP)	-	-	(2)	-	(2)

Interest related to royalty litigation contingency noted above (Interest accrued - E&P)	-	-	-	1	1
Rounding	-	1	(1)	-	-
	1	2	(2)	20	21
Total nonrecurring items	(7)	(21)	(14)	51	9
Tax effect for above items (1)(2)	(3)	1	(5)	13	6
Adjustment for nonrecurring tax-related items (3)	-	-	-	23	23
Recurring income from continuing operations available to common stockholders	\$166	\$221	\$219	\$267	\$873
Recurring diluted earnings per common share	\$0.27	\$0.36	\$0.36	\$0.44	\$1.44
Weighted-average shares - diluted (thousands)	611,470	613,172	610,651	604,243	609,866

(Dollars in millions, except per-share amounts)	2008			Year
	1st Qtr	2nd Qtr	3rd Qtr	
Income from continuing operations available to common stockholders	\$416	\$419	\$369	\$1,204
Income from continuing operations - diluted earnings per common share	\$0.70	\$0.70	\$0.62	\$2.02
Nonrecurring items:				
Exploration & Production				
Accrual for royalty litigation contingency	\$-	\$-	\$-	\$-
Gain on sale of Peru interests	(118)	(30)	-	(148)
Reserve for receivables from bankrupt counterparty	-	5	4	9
Impairment of certain natural gas producing properties	-	-	14	14
Total Exploration & Production nonrecurring items	(118)	(25)	18	(125)
Gas Pipeline				
Change in estimate related to a regulatory liability - NWP	-	-	-	-
Payments received for terminated firm transportation agreement - NWP	-	-	-	-
Gain on sale of excess inventory gas - TGPL	-	(9)	-	(9)
Gain on sale of certain south Texas assets - TGPL	-	-	(10)	(10)
Total Gas Pipeline nonrecurring items	-	(9)	(10)	(19)
Midstream Gas & Liquids				
Reversal of a maintenance accrual	-	-	-	-
Income from a favorable litigation outcome	-	-	-	-

Reserve for international receivables	-	-	-	-
Impairment of Carbonate Trend pipeline	-	-	-	-
Involuntary conversion gain related to Ignacio gas processing plant	-	(3)	(6)	(9)
Reserve for receivables from bankrupt counterparty	-	1	-	1
Final earnout payment from 2005 Gulf Liquids asset sale	-	-	(8)	(8)
Charges from Hurricanes Gustav & Ike	-	-	8	8
Total Midstream Gas & Liquids nonrecurring items	-	(2)	(6)	(8)
Gas Marketing Services				
Accrual for litigation contingencies	-	-	-	-
Total Gas Marketing Services nonrecurring items	-	-	-	-
Nonrecurring items included in segment profit (loss)	(118)	(36)	2	(152)
Nonrecurring items below segment profit (loss)				
Early debt retirement costs (Corporate)	-	-	-	-
Interest related to Gulf Liquids litigation contingency ( Interest accrued - Midstream)	-	-	-	-
Interest income related to contract termination gain noted above (Investing income - Gas Pipeline - NWP)	-	-	-	-
Interest related to royalty litigation contingency noted above (Interest accrued - E&P)	-	-	-	-
Rounding	-	-	-	-
Total nonrecurring items	(118)	(36)	2	(152)
Tax effect for above items (1)(2)	(45)	(14)	1	(58)
Adjustment for nonrecurring tax-related items (3)	-	-	-	-
Recurring income from continuing operations available to common stockholders	\$343	\$397	\$370	\$1,110
Recurring diluted earnings per common share	\$0.57	\$0.67	\$0.63	\$1.87
Weighted-average shares - diluted (thousands)	598,627	596,187	589,138	594,630

(1) The tax rate applied to nonrecurring items for 2nd quarter 2007 has been adjusted to reverse the effect of certain previous adjustments for nondeductible expenses associated with securities litigation and related costs, as these expenses are now considered deductible based on an IRS ruling.

(2) The tax rate applied to nonrecurring items 4th quarter 2007 has been adjusted to reverse the effect of early debt retirement costs

considered deductible in 2004 as these expenses are now considered nondeductible.

- (3) The 4th quarter of 2007 includes an adjustment for an income tax contingency.

Note: The sum of earnings per share for the quarters may not equal the total earnings per share for the year due to changes in the weighted-average number of common shares outstanding.

The sum of amounts for the quarters may not equal the totals for the year due to rounding.

Adjustment to remove MTM effect				
Dollars in millions				
except for per share amounts				
	3rd Quarter		YTD	
	2008	2007	2008	2007
Recurring income from cont. ops available to common shareholders	\$370	\$219	\$1,110	\$606
Recurring diluted earnings per common share	\$0.63	\$0.36	\$1.87	\$0.99
Mark-to-Market (MTM) adjustments for Gas Marketing	(61)	32	(49)	140
Tax effect of total MTM adjustments	23	(12)	19	(53)
After tax MTM adjustments	\$(38)	\$20	\$(30)	\$87
Recurring income from cont. ops available to common shareholders after MTM adjust.	\$332	\$239	\$1,080	\$693
Recurring diluted earnings per share after MTM adj.	\$0.57	\$0.39	\$1.82	\$1.14
weighted average shares - diluted (thousands)	589,138	610,651	594,630	611,761

Adjustments have been made to reverse estimated forward unrealized MTM gains/losses and add estimated realized gains/losses from MTM previously recognized, i.e. assumes MTM accounting had never been applied to designated hedges and other derivatives.

Some annual figures may differ from sum of quarterly figures due to rounding.